

# Frequently Asked Questions

Thank you for taking the time to consider how a V.I.P. franchise can work for you. At V.I.P. we are here to help and are happy to answer all of your questions. Here's a few questions we often get asked. If you have any others you would like answered, we're only a phone call away on 13 26 13.

## **Does V.I.P. help finance the franchise?**

We can assist with finance. We work closely with finance experts who understand our franchise model. Together, we look at how a V.I.P. franchise can work for you and your current financial situation.

## **Can I join with a partner or friend?**

Absolutely, in fact some of our most successful franchisees are partnerships and it ranges from husband and wife, parent and child, siblings, work colleagues and simply good friends.

## **Does the business come complete with customers?**

A franchise business from V.I.P. can come with an established customer base. The customers have a value and can be purchased.

We also purchase work back from our franchisees when we're building new rounds for new franchisees. This offers another way for franchisees to increase their income without having to do more work. Give us a call on 13 26 13 to find out more.

## **How much does the business cost?**

Each of our franchise systems is different. Chatting with V.I.P. will help you understand this. Call 13 26 13, you may be surprised just how affordable they are.

## **Do I have to pay a lead fee or percentage of income to V.I.P.?**

No, not at all, with V.I.P. you don't pay a per lead fee or a percentage of income to V.I.P. There are only flat monthly fees, leaving you free to take on as many jobs as you like with no additional fee being paid to V.I.P. for the jobs you generate for your business.

## **How do I get customers?**

Building up customers is a joint effort. V.I.P. carries out the reference advertising which may include TV, Radio, Google Adwords, and web sites. Our franchisees carry out local area marketing to take advantage of the national advertising and put their face to the brand. We can explain this in more detail when we meet.

## **Do I get training?**

Absolutely, initially you are trained on how to do the work for your customers and you're trained in how to run a successful and profitable business. You also receive ongoing training throughout the life of your franchise.

## **How do I know how much to quote?**

A good question, and one that we get asked often. During your training you will be shown not only the most efficient way to do the work, but how we calculate the pricing of each job.

Of course, if you have more questions we'd love to help. Give us a call on 13 26 13 and find out how a V.I.P. franchise can work for you.

